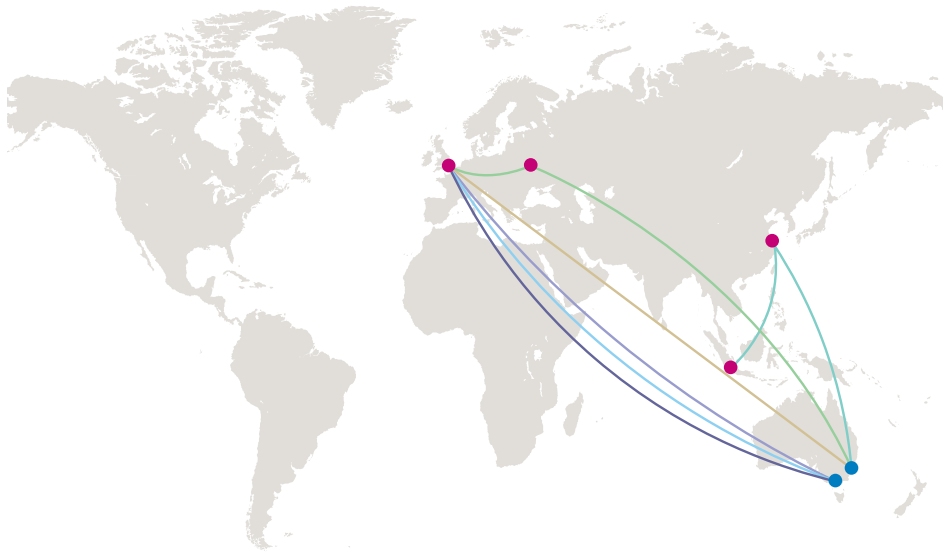


Linklaters



148

secondments have occurred between Linklaters and Allens since the start of the alliance (2012).



Adrian Fisher
TMT IP Partner, Singapore

Adrian joined Allens as a law grad in 2006 in Sydney, he settled in the TMT team, in which he worked until 2011. Wanting overseas experience, Adrian investigated roles in London and was then offered an opportunity to move to Asia. He took it and moved to Shanghai just in time for the Linklaters Allens alliance, which saw him go on secondment to Linklaters Shanghai. What was supposed to be a 6-12-month secondment turned into two years and Adrian then moved down to Singapore, where he has been for the last five years.



There are three distinct buckets for how I view my career path. First, technical expertise. The first few years were about becoming a great lawyer. Next, was gaining experience, and travel, which was really an adventure, and the last four years have been business focused, building networks and clients.



Ross Schloeffel
Energy and Infrastructure Partner, London

Ross commenced articles with Allens in 2006 and then worked with the firm in Melbourne for six years. The Linklaters Allens alliance occurred in May 2012 and Ross was seconded to Linklaters in London in October of that year. He's been with Linklaters London ever since.



Michelle Bennett
Partner, Melbourne



"A particular career highlight for me was working overseas in Linklaters' London office. I really enjoyed working on cross-border transactions and developing my deal experience and project management skills."

"My experience working overseas has shaped the way I do business, by making me really adaptable and open-minded. It also made me realise that no matter where you are in the world, it's really important to have strong relationships with clients and to work together to achieve solutions."

The three words I'd use to describe my career path are adaptable, focused and fun.



Jaime McKenzie
Partner, Melbourne

"I've had the opportunity to work in a number of our practice groups, to go on a secondment with one of our great clients and I've also spent two years in London, working with Linklaters in its litigation practice."

"Spending two years working with Linklaters' litigation team gave me the chance to build on the strength of the relationships within the alliance and I have had the opportunity to continue working with and sharing knowledge with Linklaters colleagues since returning to Australia."

2 
YEARS IN LONDON

The experience I've had working in different parts of the firm and with Linklaters have all shaped the way that I operate as a litigator. In particular, the time I spent working in London on regulatory matters gave me great insight into the ways the world's regulators are working and we're now seeing some of those trends in Australia.



James Kanabar
Partner, Sydney

International,
varied and focused.

Where have you lived/worked?

"I'm originally from the UK and trained and worked at Linklaters for five years, including six months on client secondment at Goldman Sachs. I've been at Allens for five years."

How has this shaped the way you do business?

"All of my clients have an international focus, whether marketing their funds to investors overseas or acquiring overseas assets, or looking to invest in overseas funds, and it's invaluable that I have the same focus. The international experience that I have, my knowledge of overseas fund structures and regulatory regimes, and the contacts I made and maintain at Linklaters, allow me to provide holistic advice to clients to help them achieve their commercial objectives both here and overseas."

The international experience that I have, my knowledge of overseas fund structures and regulatory regimes, and the contacts I made and maintain at Linklaters, allow me to provide holistic advice to clients to help them achieve their commercial objectives both here and overseas.

5 
YEARS IN LONDON

5 
YEARS IN SYDNEY

What three words would you use to define your career path?

"International, varied and focused."

How has your career path shaped your approach to client service? Any defining moments?

"My time at Goldman Sachs was invaluable in affording an insight into how clients perceive law firms and the delivery of legal advice. I've also been fortunate to work at two firms that put clients at the centre of everything that they do, which has instilled in me the firm belief that, when you cut through all of the complexity, at the heart of being a good commercial lawyer is taking the time to understand your clients and their objectives, and doing all that you can to help them to achieve those objectives."



Christopher Kerrigan
Partner, Sydney



LONDON



MOSCOW



SYDNEY

Where have you lived/worked?

"I'm from the UK originally and trained at Linklaters in London. I also spent some time in the Moscow office of Linklaters and then eventually ended up in Australia, with Allens in Sydney."

How has this shaped the way you do business?

"My experience having worked overseas and in Australia means I can offer clients a perspective on global trends regarding why things in Australia are happening and what might happen in the future."

What three words would you use to define your career path?

"International, innovative and exciting."

How has your career path shaped your approach to client service? Any defining moments?

"On the compliance work I do, spending time at an investigative agency like the Serious Fraud Office gave me an insight into how they look at systems and programs and what they value, so I've been able to bring that back and share it with clients."

International,
innovative and
exciting.