Not Worth the Paper They're not Written on? Executing Documents (Including Deeds) Under Electronic Documentation Platforms: Part A

Diccon Loxton*

This article examines the growing phenomenon of signing documents electronically through cloud-based platforms, and is in two parts. This Part A describes the process and concludes that documents signed in that way can generally satisfy requirements for signing and writing, not only when electronic transactions legislation is applied, but also under general law. Part B will conclude that documents can be signed in that way under s 127 of the Corporations Act 2001 (Cth). It will also conclude that where electronic transactions legislation applies one can have effective electronic deeds. Where they would not be effective, then print-outs can be effective as signed original hard copy counterparts.

1. Introduction

In Australia and internationally, commercial parties are starting to execute documents electronically using cloud-based platforms, both in volume retail transactions and in bespoke wholesale transactions. The market is increasingly interested, and can see significant commercial advantages. To take just a few examples: in Australia at least two major listed companies have started to execute their documents in that way, including in one case a large syndicated loan agreement; banks and financial institutions are using it for flow transactions; and property developers and real estate management companies are using it for sales contracts and leases. This is part of a wider move in commerce away from paper and towards the electronic, for transactions great and small. This includes even that bastion of paper and formal requirements: conveyancing and land titles registers.

There are a number of such platforms available.² Are they effective? Can they create binding transactions when the law requires writing or signatures, or when a company is signing under s 127 of the *Corporations Act 2001* (Cth)? Can they be used for deeds? Lawyers from five firms, aka the Walrus Committee,³ have been examining the relevant legal issues. This article developed from one initially prepared to assist that examination, although the Committee did not achieve unanimity on all its conclusions.

Part A comprises a summary of my specific conclusions; a description of the operation of a typical platform; and an examination of whether contracts signed using platforms can satisfy requirements as

^{*} Solicitor, Sydney; part-time lecturer in law, Sydney University. I am very grateful for the research of Harry Stratton, and also for the comments and contribution of colleagues on the Walrus Committee, particularly the significant contribution of Rebecca Smith, and the thoughtful comments of Bruce Whittaker and Nuncio D'Angelo. Finally I have to thank colleagues at Linklaters for their insights. All mistakes are my own.

¹ By which I mean the insertion, in an electronic version of a document, of a person's signature or other mark by electronic means, rather than a digital signature (ie a secure digital code attached to an electronic message that uniquely identifies and authenticates the sender, as is contemplated with e-conveyancing) or "click wrap" acceptance (ie acceptance of an electronic version of terms and conditions by the user clicking an "I accept" button or ticking a box (or similar) on a screen). It is distinguished also from "remote signing", ie the printing and signing of a document received by email, with a PDF of the signed document being returned by email, which involves the execution of a paper document. For further discussion of "remote signing", see The Walrus Committee, "Remote Signing Protocols for Financing Transactions" (2015) 43 ABLR 497; B Whittaker, "Remote Signings Under Australian Law" (2016) 44 ABLR 229.

² They include DocuSign, https://www.hellosign.com; RightSignature, https://www.hellosign.com; RightSignature, https://www.hellosign.com; RightSignature, https://www.hellosign.com; RightSignature, https://www.hellosign.com; RightSignature, https://www.hellosign.com; RightSignature, https://www.hellosign.com/sign.html; eSignLive, https://www.hellosign.com/sign.html; eSignLive, https://www.hellosign.com/sign.html; eSignLive, https://www.hellosign.html; eSignLive, ht

³ After Lewis Carroll in *The Walrus and the Carpenter*: "The time has come, the walrus said, to talk of many things". It is an informal group comprised of senior practitioners from five law firms.

to writing and signing, in two stages: first, under the general law, and secondly, under electronic transactions legislation. Part B comprises an examination of the potential status of print-outs of electronically signed documents, as a backstop; a discussion of two areas of possible difficulty: first, s 127 of the *Corporations Act*, and secondly, deeds; and a summary of situations in which electronic signing may not be appropriate.

This article does not discuss any potential security issues. Nor does it examine confidentiality, privacy, privilege or evidentiary issues or regulatory requirements.

2. SPECIFIC CONCLUSIONS

Though its efficacy may be affected by the particular facts of the transaction and by other relevant legal requirements, a properly structured electronic documentation platform can be used as follows.

- 1. Parties or their authorised signatories can enter into binding agreements (including, generally, agreements required to be signed or in writing).
- 2. A company through its officers can execute a document under s 127(1) of the *Corporations Act*. If there are any doubts, they can be satisfied by a print-out of the e-signed version which contains suitable wording confirming the parties' intentions as to the print-out.⁴
- 3. Electronic signing cannot be used for deeds executed by corporations under their common or official seal. But otherwise it can be effective for the execution of deeds as follows:
 - (a) where electronic transactions legislation applies then for the most part deeds can be executed, or the transactions effected by them validated, without needing to print out the deed;⁵
 - (b) where electronic transactions legislation does not apply, then in some States there are arguments that deeds can be executed without being printed, however, prudence would dictate waiting for further clarification before relying on electronic signing without a print-out;
 - (c) in any event, a deed signed through such a platform can be effective when the deed is printed out and suitable language is included to make clear the print-out is an intended original or counterpart.⁶
- 4. Such a platform may not be appropriate for documents requiring a wet-ink original for registration for documents that need to be physically stamped (though a print-out may be used) or for instruments with particular requirements.

3. DESCRIPTION OF ELECTRONIC DOCUMENTATION PLATFORMS

3.1 What are They?

The electronic documentation platforms noted above⁷ appear from a quick survey of websites to be similar. They are cloud-based and allow parties to enter into agreements in electronic form, by applying electronically a "signature" to an electronic "document".⁸

3.2 How do They Work?

The following is a general description of the mechanism of one such platform. There are various options for users. For the purposes of this article a "Platform" is a platform having broadly the following features.

1. The document to be signed is uploaded into the Platform by the person arranging signing (Arranger). It can be uploaded in different formats. But the uploaded document sits as a PDF

⁴ Not all members of the Walrus Committee are comfortable with this conclusion.

⁵ Not all members of the Walrus Committee are comfortable with this conclusion.

⁶ Not all members of the Walrus Committee are comfortable with this conclusion.

⁷ See n 2.

⁸ For convenience, this section refers to the data held in an electronic platform as a "document", and the process by which parties agree to be bound by the document as "signing". Whether that is in fact the case is discussed in this article.

⁹ DocuSign. I am indebted to Rebecca Smith for much of the description.

within an envelope. As is the case with all electronic data storage and communication systems, a document is stored as digital information that the system on demand displays in a visible format (on screen, or as a print-out).

- 2. The Arranger enters the names and email addresses of all signers and other recipients.
- 3. The Arranger places tags in the document where signers need to insert their signatures. Particular fields (for example, text fields) can also be added for signers to complete. Tags and fields are assigned by the Arranger to particular signers who can only complete the tags and fields assigned to them.
- 4. When the Arranger clicks "send", the Platform emails to recipients a link to the envelope. Recipients then click on the link to access the document. But the only person who can sign as a particular signer is a person who can open the email directed to that signer. Different security measures can be used. Under one, the recipient may have to enter particular data, such as a code sent by SMS to their mobile phone, or answer secret security questions, before they can enter the envelope. Under another, signers leave a voice message for the Arranger confirming signing.¹⁰
- 5. The documents in an envelope cannot be altered within the Platform other than:
 - (a) to add signatures or complete data fields which have been added by the Arranger; and
 - (b) where the Arranger has enabled the recipient to use the Platform's mark-up tool. The mark-up tool allows a recipient to mark changes and then initial them. If the tool is used, all other signers are required to review and approve the changes.
- 6. Signers must first click a box indicating their consent to signing electronically. They can accept geolocation showing their location.
- 7. Signers then select a form of electronic signature. Signatures can be a representation of an actual written signature created by the signer (which can be a previously created representation, or created directly using a finger, mouse or stylus), or they can be a pre-configured typed or manuscript-style signature. They would normally be a rendition of the signer's name. They could also involve additional words or a symbol of a type sometimes used to seal a document (for example, "LS" in a circle).
- 8. The signer then follows the tags, applies the signature and completes relevant data fields and clicks a "finish" or "confirm signing" button to complete the signing. The Platform automatically notifies the Arranger that signing is complete, and can also automatically notify the signer.
- 9. The signature is recorded as electronic data and incorporated with the other data comprising the document in the Platform as PDF so that the signature will appear in the PDF on screen or in any downloaded or printed version of the document.
- 10. The Platform can track where actions in the signing process occurred (for example, which IP address and, using geolocation, where the computer is located) and at what time. This and the steps described in (4), and the notification referred to in (8), assist in maintaining and proving the authenticity of the signatures.
- 11. Once signing of a document has been completed, the data recording the document as a PDF can be accessed by recipients, for viewing, printing, or downloading to their own system or device. Each downloaded version and each print-out contains the signatures. The PDF is, I understand, set up to be tamper-proof, in the sense that an internal digital certification falls away if an attempt is made to amend the document.

The signed document is therefore recorded in the Platform, in any downloaded versions and in any print out, and can be seen on screen. At least the soft version kept by the Platform, and the print-outs, are secure and enduring. When a signer completes the signing process he or she inserts his or her signature into all of them.

¹⁰ eSignLive allows the uploading of copies of photographic or other identification. Some banks only give access to customers who enter through their online banking platform..

3.3 Witnessing

Platforms generally do not make specific provision for witnessing, but do allow for signatures to be entered in a specific order. They can record witnesses' signatures in such a way that the signatures appear in the visible document against the appropriate attestation.

A witness needs to see the act of execution, and then to attest that he or she has done so by signing the document with the appropriate attestation. The witness should be present when the signatory is "signing" and have sight of the screen (and keyboard, mouse, pad or stylus, as applicable) of the signatory. The witness then adds his or her attestation to the electronic version, by signing through the Platform. This article leaves for another day the question as to whether witnessing can be remote, for example by Skype or FaceTime.

Of course it is possible for a witness to purport to attest without having actually witnessed, but that risk applies in relation to a wet-ink process, and the steps referred to above (see 3.2(10)) can reduce the risk.

4. ELECTRONIC SIGNING UNDER GENERAL LAW WITHOUT RELYING ON ELECTRONIC TRANSACTIONS LEGISLATION

Platforms are often said to rely upon the electronic transactions legislation¹¹ described below (see 5.1) and in Part B.¹² But that legislation has exceptions and conditions, and will not always apply (see 5, 6). It is relevant then to consider the position under general law, as well.

For most contracts there is no legal requirement of writing or signature (though they are common commercial practice). The procedures outlined above would normally be sufficient both to signify the requisite offer and acceptance and to constitute a record of the terms agreed. For certain transactions the law does impose specific formalities or requirements, or give benefits if they are satisfied. They vary, but may include any or all of the following:

- that the transaction or its terms be "in" or "evidenced by" "writing"; 13
- that it be "signed"; 14
- that it be "under the hand" of a party; 15
- that there be a "document"; 16 and
- in the case of deeds, that they satisfy the requirements set out in Part B. 17

¹¹ Including, eg in DocuSign's materials: see <<u>http://8f412ee59816569e29bc-59e03d7a13f642c7860aa0ff425878b9.</u>r69.cf2.rackcdn.com/Legality_and_Security_Australia.PDF>.

¹² See Diccon Loxton, "Not Worth the Paper They're not Written on? Executing Documents (Including Deeds) Under Electronic Documentation Platforms: Part B" (2017) 91 ALJ (forthcoming), Section 3.3(e).

¹³ For example, disposition of interests in land: see *Conveyancing Act 1919* (NSW), s 23C; *Property Law Act 1958* (Vic), s 53; *Property Law Act 1974* (Qld), s 11; *Property Law Act 1969* (WA), s 34; *Law of Property Act 1936* (SA), s 29; *Conveyancing and Law of Property Act 1884* (Tas), s 60; *Law of Property Act* (NT), s 10; *Civil Law (Property) Act 2006* (ACT), s 201. See also *Personal Property Securities Act 2009* (Cth), s 20(2); provisions listed in nn 14, 15 (except *Corporations Act 2001* (Cth)).

¹⁴ For example, different States' versions of the Statute of Frauds for contracts for the sale of land: see *Conveyancing Act 1919* (NSW), s 54A; *Instruments Act 1958* (Vic), s 126; *Property Law Act 1974* (Qld), s 59; *Law Reform (Statute of Frauds) Act 1962* (WA), s 2; *Law of Property Act 1936* (SA), s 26; *Conveyancing and Law of Property Act 1884* (Tas), s 36; *Law of Property Act* (NT), s 26. For guarantees see *Instruments Act 1958* (Vic), s 126; *Property Law Act 1974* (Qld), s 56; *Law Reform (Statute of Frauds) Act 1962* (WA), s 2; *Mercantile Law Act 1935* (Tas), s 6; *Law of Property Act* (NT), s 58. For land transfers see *Property Law Act 1974* (Qld), s 10; *Law of Property Act* (NT), s 9. For assignments of copyright see *Copyright Act 1968* (Cth), s 196. For bills of exchange, see *Bills of Exchange Act 1909* (Cth), s 8. See also *Corporations Act 2001* (Cth), ss 127(1), 129(5).

¹⁵ For assignments of choses in action see *Conveyancing Act 1919* (NSW), s 12; *Property Law Act 1958* (Vic), s 134; *Property Law Act 1974* (Qld), s 199; *Property Law Act 1969* (WA), s 20; *Law of Property Act 1936* (SA), s 15; *Conveyancing and Law of Property Act 1884* (Tas), s 86; *Law of Property (Miscellaneous Provisions) Act 1958* (ACT), s 3; *Law of Property Act* (NT), s 182 (which also require them to be "under the hand of the assignor").

¹⁶ For example, Corporations Act 2001 (Cth), s 127.

¹⁷ See Loxton, n 12, Section 3.

There is a significant body of case law on writing and signature requirements, outlined below (see 4.1-4.5). That case law may also inform the last two points, which are dealt with in Part B. 18

4.1 Australian Cases on Electronic Signing

A 1998 paper, ¹⁹ quoting an 1884 Victorian case, ²⁰ suggests that a signature: does not require physical pen to paper, but can be accomplished by mechanical means; is to authenticate the genuineness of a document; and requires the signer to put his or her mind to it. It goes on to set out a variety of functions for signatures. It suggests that electronic signatures should suffice. This has been borne out by case law. There is now a substantial body of Australian authorities which support the use of electronic signatures in both statutory and contractual contexts, even without relying on the electronic transactions legislation. Most relate to emails. They include the following.

In *McGuren v Simpson*,²¹ an email with the person's name appearing in the "From" field was held to be signed for the purposes of s 54 of the *Limitation Act 1969* (NSW). In *Kation v Lamru*,²² Ball J suggested a purposive test for determining whether a name included in an electronic communication was a signature. He held that names appearing in headings to columns identifying amounts payable were not included for the purpose of acknowledging the claim and were not signatures. *Kavia v Suntrack* related to a contractual requirement for signing in an option to renew a lease. Pembroke J said:²³

In my view the inclusion of the sender's name on the email amounted to "signing" for the purpose of the clause. The requirement for signing is intended to identify the sender and authenticate the communication. That is sufficiently achieved in an email by the setting out of the sender's name together with the email address from which the email is despatched. The name of the sender and his email address are readily and rapidly verifiable. Any other conclusion would produce a capricious and commercially inconvenient result that might have wide-reaching and unintended consequences in modern day trade and commerce.

Stuart v Hishon²⁴ found that a typed first name at the end of an email was enough to satisfy the relevant legislative signing requirement (in this case under s 54 of the *Limitation Act 1969* (NSW)) based on *Kation* and *Kavia*. In *Torrac Investments v Australian National Airlines Commission*,²⁵ it was held that a telex from a solicitor setting the terms of an agreed variation of a land sale contract would have been a signed note or memorandum in writing satisfying s 59 of the *Property Law Act 1974* (Qld), but the solicitor lacked the necessary authority. In *Molodysky v Vema Australia*,²⁶ a contract document for the sale of land signed by the vendors and sent by facsimile to the purchaser, was held to suffice for the purposes of the relevant legislation.

In *Islamic Council (SA) v Federation of Islamic Councils (Aust)*,²⁷ Brereton J said of an email, "To my mind, it is nonetheless writing, if it appears on a computer screen, as a result of the entry of data into a computer" and obiter: "but if it were necessary that it be formally signed, the word 'Ramzi' was subscribed to the email with the intent of authenticating the communications, and constitutes a signature notwithstanding that it appears in typewritten and not handwritten form." In *eBay*

¹⁸ See Loxton, n 12, Sections 2, 3.

¹⁹ A McCullagh P Little and W Caelli, "Electronic Signatures: Understand the Past to Develop the Future" (1998) UNSWLJ 452, 454-457.

²⁰ R v Moore; Ex parte Myers [1884] 10 VLR 322, 324.

²¹ McGuren v Simpson [2004] NSWSC 35, [22].

²² Kation Pty Ltd v Lamru Pty Ltd [2012] NSWSC 356, [30]-[32].

²³ Kavia Holdings Pty Ltd v Suntrack Holdings Pty Ltd [2011] NSWSC 716, [33].

²⁴ Stuart v Hishon [2013] NSWSC 766.

²⁵ Torrac Investments Pty Ltd v Australian National Airlines Commission [1985] ANZ ConvR 82.

²⁶ Molodysky v Vema Australia Pty Ltd (1988) 4 BPR 9552.

²⁷ Islamic Council of South Australia Inc v Australian Federation of Islamic Councils Inc [2009] NSWSC 211, [20], [22].

International v Creative Festival Entertainment,²⁸ Rares J said that the act of clicking acceptance of terms and conditions appearing in a website was signing a contract in writing (although it should be noted that there was no requirement for either writing or signing).

4.2 Cases in Other Jurisdictions on Electronic Signing

English courts have also considered electronic signing in a variety of contexts. In *Pereira Fernandes* v *Mehta*, Pelling J said:²⁹

I have no doubt that if a party creates and sends an electronically signed document then he will be treated as having signed it to the same extent that he would be more be treated as having signed a hard copy of the same document. The fact that the document is created electronically as opposed to as a hard copy can make no difference.

But he held that an email which only bore the name of the sender because the email address was added automatically on sending, was not "signed". His dictum was accepted by the parties and referred to without demur by the Court in *Green v Ireland*,³⁰ where Richards J said that by inserting their names at the end of emails sent by them, the parties had "signed" them for the purposes of s 2 of the *Law of Property (Miscellaneous Provisions) Act 1989* (UK). *Orton v Collin*³¹ concerned court rules requiring acceptances of settlement offers to be signed. The Court held they were satisfied by typing the sender's name in an email. In *Golden Ocean v Salgaocar Mining*,³² the Court of Appeal found that typing a name at the end of an email was sufficient to satisfy the signature requirement for guarantees under of the Statute of Frauds 1677.

Two cases held that a "signed" telex satisfied statutory requirements for signatures and writing: one, in the Statute of Frauds,³³ the other for an acknowledgment under the *Limitation Act 1980* (UK).³⁴ In *Re a Debtor*,³⁵ Laddie J held that a requirement in bankruptcy legislation for a signed proxy to be submitted for a creditors' meeting could be satisfied by a signature on a fax. In *Beatty v First Exploration Fund*,³⁶ Hind J of the British Columbia Supreme Court came to a similar conclusion

The New Zealand High Court has held that a signature on a fax may suffice as a signature for the requirements of the Statute of Frauds, but that a fax header might not.³⁷ WS Tankship v Kwangju Bank concerned a guarantee sent by a bank through the SWIFT messaging system. The Court said:³⁸

In fact however, the conclusion [that it is not signed] is in my view erroneous, because the words "Kwangju Bank Ltd" are contained in the header to the SWIFT message. It is said on behalf of Kwangju Bank that this is not text which it typed in, but an output message header, that is, text generated by the SWIFT messaging system. That may be correct, but the name appears, and in my opinion it is a sufficient signature for the purposes of the Statute of Frauds. The words "Kwangju Bank Ltd" appear in the header, because the bank caused them to be there by sending the message. They were "voluntarily affixed" ... Whether or not automatically generated by the system, and whether or not stated in whole, or abbreviated (in fact the name of the bank appeared here in complete form), this is in my judgment a sufficient signature for the purposes of the Statute of Frauds.

²⁸ eBay International AG v Creative Festival Entertainment Pty Ltd (2006) 170 FCR 450, [24], [48]-[49].

²⁹ J Pereira Fernandes SA v Mehta [2006] 1 WLR 1543, [29].

³⁰ Green (Liquidator of Still Construction Ltd) v Ireland [2011] EWHC 1305 (Ch), [44].

³¹ Orton v Collin [2007] EWHC 803 (Ch).

³² Golden Ocean Group Ltd v Salgaocar Mining Industries PVT Ltd [2012] 1 WLR 3674, [31]-[32].

³³ Clipper Maritime v Shirlstar Container (The Anemone) [1987] 1 Lloyd's LR 546, 554.

³⁴ Good Challenger Navegante SA v Metalexportimport SA [2004] 1 Lloyd's Rep 67, [22].

³⁵ Re a Debtor (No 2021 of 1995) [1996] 2 All ER 345.

³⁶ Beatty v First Exploration Fund 1987 & Co (1988) 25 BCLR (2d) 377, [20].

³⁷ Welsh v Gatchell [2009] 1 NZLR 241, [63].

³⁸ WS Tankship II BV v Kwangju Bank Ltd [2011] EWHC 3103 (Comm), [155].

Bassano v Toft concerned a requirement under consumer credit legislation for documents to be signed by the borrower. It was held that a document accepted under the following procedure was signed:³⁹

Mrs Bassano was present at Borro's offices in the company of a representative of Borro. All loans by Borro are made online ... When the loan terms are agreed, as a first stage the customer is presented on screen with a pre-contract agreement setting out the proposed terms of the loan. The customer then acknowledges and accepts this information, following which the formal loan agreement is presented on the screen. It includes amongst other things the name of the borrower as part of the agreement. The customer indicates acceptance of that loan agreement by clicking on an acceptance button marked "I Accept" which is in a defined field on the screen. The concluded agreement is then generated in PDF form, which is available to the customer at any stage by logging on to the customer account and using the chosen password; and is available to be printed as a PDF document.

Popplewell J said:40

Generally speaking a signature is the writing or otherwise affixing of a person's name, or a mark to represent his name, with the intention of authenticating the document as being that of, or binding on, the person whose name is so written or affixed. The signature may be affixed by the name being typed in an electronic communication such as an email.

In 2001 the UK Law Commission expressed the view that scanned manuscript signatures, the typing of a name in an email, and even clicking on a website button indicating acceptance, could constitute a signature satisfying relevant requirements.⁴¹ Blount in his book sets out a survey of US and other cases on electronic documents satisfying requirements of writing and signing.⁴²

4.3 Cases on Signing Requirements More Generally

Courts have given wide meanings to the requirement that a writing be "signed" by a party under the Statute of Frauds and other legislation. For example, ⁴³ a writing has been held to be signed if the party's name appears:

- in the letterhead of a sale document prepared by the party;⁴⁴
- on the front page of a sale catalogue that an auctioneer cuts out and pastes (physically) into the book that the auctioneer uses to record a sale made as the party's agent;⁴⁵
- as the addressee of a letter that is prepared by the party for execution by the other party;⁴⁶
- in a record of the agreement prepared by a third party, if the party does an act by which he or she recognises it as a record of the agreement;⁴⁷
- in a telegram when received by the recipient (albeit in obiter);⁴⁸
- in a form for the sale of property where the auctioneer as vendor's agent inserted the vendor's initials and surnames before the sale;⁴⁹

³⁹ Bassano v Toft [2014] Bus LR D9; [2014] EWHC 377 (QB), [40].

⁴⁰ Bassano v Toft [2014] Bus LR D9; [2014] EWHC 377 (QB), [42].

⁴¹ UK Law Commission, *Electronic Commerce: Formal Requirements in Commercial Transactions* (2001), 16 [3-39]. Similar views have recently been expressed by a joint working party of the Law Society Company Law Committee and the City of London Law Society Company Law and Financial Law Committees. See practice note, "Execution of a Document Using Electronic Signature" issued 13 July 2016, http://www.lawsociety.org.uk/support-services/advice/practice-notes/execution-of-a-document-using-an-electronic-signature/.

⁴² S Blount, *Electronic Contracts: Principles from Common Law* (2nd ed, LexisNexis Butterworths, Sydney, 2015), 11-24.

⁴³ I am indebted to Bruce Whittaker for some of this list.

⁴⁴ Schneider v Norris (1814) 105 ER 388, 389.

⁴⁵ Cohen v Roche [1927] 1 KB 169, 176-179.

⁴⁶ Evans v Hoare [1892] 1 QB 593, 598-599.

⁴⁷ Durrell v Evans (1862) 158 ER 848, 855.

⁴⁸ Godwin v Frances (1870) LR 5 CP 295, 305-306.

⁴⁹ Leeman v Stocks [1951] Ch 941, 952.

- as a printed name on a pawn ticket;⁵⁰
- as a typed name on a form of guarantee;⁵¹
- as a mark, such as an "X", rather than a name;⁵²
- as initials:⁵³
- as a false name;⁵⁴
- as a facsimile of the signature applied by an impress stamp;⁵⁵
- using a signature writing machine operated by an agent;⁵⁶ and
- as a seal or chop that bears no resemblance to a written signature. 57

Some may be seen as extreme – courts taking a wide view in Statute of Frauds cases to prevent parties resisting enforcement of obligations undertaken, even to the extent of taking parties to have adopted written versions of their name which were initially created for purposes other than adopting the contract. In *Evans v Hoare*, Cave J said:⁵⁸ "No doubt, in attempting to frame a principle, one is obliged to depart somewhat from the strict lines of the statute." The cases that involved the apparent adoption of a letterhead or previously printed name can be said to involve the "authenticated signature fiction".⁵⁹ But printed names can be signatures because they are printed by the signer or because they are recognised by the signer and "brought home to him as having been done with his authority so as to appropriate it to the particular instrument".⁶⁰ And many cases involve the addition of a name or mark for the clear purpose of adopting the contract or document, without involving a handwritten signature, and are consistent with cases in other contexts.

There have been two cases where English judges have expressed a more restrictive view.

In *Goodman v Eban*,⁶¹ the Court of Appeal by a majority thought that a rubber stamped version of a solicitor's signature was sufficient execution on a bill of costs to satisfy statutory signing requirements. Evershed MR expressly did not decide as to whether a rubber stamp of the printed name, or the printing of the name, would be sufficient, but thought it would not have the same authenticity. Denning LJ in dissent thought that only a manuscript signature would do. He was influenced by the fact that preceding statutes required the bill to be under the hand of the solicitor, and by the fact that no two persons' handwriting is identical. He also said:⁶² "In modern English usage, when a document is required to be 'signed by' someone, that means that he must write his name with his own hand upon it." On the other hand, Romer LJ approved a statement in *Stroud's Judicial*

⁵⁰R v Moore; Ex parte Myers [1884] 10 VLR 322, 324

⁵¹ Parkesinclair Chemicals (Aust) Pty Ltd v Asia Associates Inc [2000] VSC 362, [107].

⁵² Baker v Dening (1838) 8 A&E 94, 97-98. See also Morton v Copeland (1885) 16 CB 517, 535; R v Moore; Ex parte Myers [1884] 10 VLR 322, 324; Electronic Rentals Pty Ltd v Anderson (1971) 124 CLR 27, 42.

⁵³ Bosaid v Andry [1963] VR 465, 473-474; outside of the Statute of Frauds context see Charlton v Hindmarsh (1859) 1 Sw & Tr 433, 439.

⁵⁴ Byers v Brown (1859) 2 Legge 1136.

⁵⁵ Welsh v Gatchell [2009] 1 NZLR 241, [49]; Northcott v Davidson [2012] NZHC 163, [39]. In relation to statutes other than the Statute of Frauds see Bennett v Brumfitt (1867) LR 3 CP 28, 30; Ex parte Dryden [1893] NSWR 77, 80; R v Moore; Ex parte Myers [1884] 10 VLR 322, 324; Goodman v J Eban Ltd [1954] 1 QB 550, 557; United States v Yiu [1991] HKCFI 312, [10]; Electronic Rentals Pty Ltd v Anderson (1971) 124 CLR 27, 42; Ex parte Durack (1915) 32 WN (NSW) 18; R v Brentford Justices, Ex parte Catlin [1975] QB 455, 462-463; Korber v Police [2002] SASC 441, [20]; Lazarus Estates v Beasley [1956] 1 All ER 341, 343-344; Ex parte McQuillan, Re Priddis (1932) 49 WN (NSW) 87, 89; R v Burchill and Salway, Ex parte Kretschmar [1947] St R Qd 249, 254.

⁵⁶ Ramsay v Love [2015] EWHC 65 (Ch).

⁵⁷ Fujian Xun Jie Telecommunication v Tsang [2010] HKCFI 816, [80].

⁵⁸ Evans v Hoare [1892] 1 QB 593, 597.

⁵⁹ Discussed in *Pirie v Saunders* (1961) 104 CLR 149, 154.

⁶⁰ R v Moore; Ex parte Myers [1884] 10 VLR 322, 324-325

⁶¹ Goodman v J Eban Ltd [1954] 1 QB 550.

⁶² Goodman v J Eban Ltd [1954] 1 QB 550, 561.

Dictionary⁶³ that: "speaking generally, a signature is the writing, or otherwise affixing, a person's name, or a mark to represent his name by himself or by his authority ... with the intention of authenticating a document as being that of, or as binding on the person whose name or mark is so written or affixed".⁶⁴ Romer LJ seemed to suggest that a typed name would suffice as much as the stamped facsimile signature.

Goodman v Eban predated the relevant cases on electronic signing, and of course digital electronic communication itself. "Modern English usage" would now contemplate the "signing" of emails and the use of styluses, and is not limited to handwritten wet-ink signatures. Denning LJ seemed to believe manuscript signatures were necessary for ensuring signatures were authentic, but it is hard to reconcile that with the long-standing use of marks, and the other authorities referred to above (including a large number of cases on the use of stamped facsimile signatures), 65 and it would leave little room for the illiterate or disabled, or for signing through an agent. He later recognised that facsimile signatures were acceptable, citing Goodman v Eban. 66

In *Firstpost Homes v Johnson*,⁶⁷ the Court of Appeal thought that the vendor's letterhead in a letter sent by it to a purchaser for signing did not satisfy the signing requirements in s 2 of the *Law Reform (Miscellaneous Provisions) Act 1989* (UK). It distinguished *Hoare v Dresser*.⁶⁸ Unlike the Statute of Frauds which it replaced, s 2 provided that writing and a signature were necessary for there to be valid contract for sale of land, not just for the contract to be enforceable. The contract needed to be in writing, not just a note or memorandum of it. They said that the Statute of Frauds cases should not continue to govern s 2. Though he quoted Denning LJ and Evershed MR in *Goodman v Eban*, Peter Gibson LJ (with whom the others agreed) said that his decision was limited to the situation where the vendor sends a letter under its letterhead for the purchaser to sign.⁶⁹ Section 2 was the provision considered in *Green v Ireland*, discussed above.

Those two English cases were examined by McPherson JA in *Commonwealth Bank v Muirhead*. ⁷⁰ He thought that three intermediate appellate courts in Australia had taken a less restrictive view than the English cases. He declined to follow the English cases. However, it should be noted that his decision and those three appellate cases were in the context of allowing signature by an agent. ⁷¹

In Ramsay v Love⁷² (which involved the use of a signature writing machine) in elaborating on the position accepted by the parties the Court said that the statements in Goodman v Eban and Firstpost Homes were "not designed to distinguish between signing by use of a pen held in the executing party's own hand as distinct from the use of a signature writing machine".⁷³

New Zealand courts have accepted that a restrictive view of what constitutes a signature should be adopted for a provision requiring guarantees to be in writing and signed to be valid, but said a variety of actions can constitute a signature. In *Welsh v Gatchell*, Miller J said:⁷⁴

Although the content of the document and the signature upon it may be written at the same time and by the same person, they serve different legal purposes. A signature is a distinct personal act that identifies

```
<sup>63</sup> Stroud's Judicial Dictionary (3rd ed) Vol 4, 2789.
```

⁶⁴ Goodman v J Eban Ltd [1954] 1 QB 550, 563.

⁶⁵ See the cases listed in n 55.

⁶⁶ Lazarus Estates v Beasley [1956] 1 All ER 341, 343-344.

⁶⁷ Firstpost Homes Ltd v Johnson [1995] 1 WLR 1567.

⁶⁸ Hoare v Dresser (1859) 7 HLC 291.

⁶⁹ Firstpost Homes Ltd v Johnson [1995] 1 WLR 1567, 1576.

⁷⁰ Commonwealth Bank of Australia v Muirhead [1997] 1 Qd R 567.

⁷¹ McRae v Coulton (1986) 7 NSWLR 644, 663; Deputy Commissioner of Taxation (Vic) v Boxshall (1988) 83 ALR 175, 180; Vincent v Johnstone Shire Council [1977] 1 Qd R 554, 572.

⁷² Ramsay v Love [2015] EWHC 65 (Ch).

⁷³ Ramsay v Love [2015] EWHC 65 (Ch), [7].

⁷⁴ Welsh v Gatchell [2009] 1 NZLR 241, [51]. See also Northcott v Davidson [2012] NZHC 1639, [31]-[38].

the party to be charged and evidences his or her intention to be bound by the contents of the document. For that reason, a name may not be interpreted as a signature where it serves some other purpose, as in the case where it appears as part of the substantive content. A signature may appear in any position, but it must govern the whole. A name, initials, or other mark that identifies the party to be charged may suffice as a signature. It need not be handwritten; in particular, it may be stamped or typed.

Courts have continued to hold that stamped facsimile signatures can satisfy statutory requirements.⁷⁵ However, a stamp with just the name of a company might not suffice, at least in the absence of evidence as to the authorisation of the affixation.⁷⁶

4.4 Cases on "Under the Hand of" a Party

There are no cases that examine whether electronic signatures can be said to be "under the hand of" the signer. There are generally fewer cases concerning the expression, and therefore less clarity. Authorities vary. In some the expression is treated as synonymous with signing. ⁷⁷ But occasionally when the phrase is used in administrative law concerning the exercise of administrative or judicial power, it is found to have a narrow meaning, limiting delegation, ⁷⁸ though not in the context of the exercise of a contractual right. ⁷⁹

That said, in a context where a narrow meaning may be expected, it has been held to allow signature by a stamp. And that, I suggest, may be seen as analogous to use of a Platform. *Electronic Rentals v Anderson*, ⁸⁰ concerned s 62(a) of the *Justices Act 1902* (NSW), which required a warrant to be issued "under the hand and seal" of a justice. The High Court rejected special leave to appeal, Windeyer J saying: "But when a document is required by statute to be under a man's hand or signed by him what is ordinarily meant is that he must personally sign it, with his name or his mark, by a pen or by a stamp." He cited a number of cases on signing, including *Ex parte Durack*. ⁸² That case allowed a stamped facsimile signature under the same provision.

4.5 Cases on the Requirement of Writing

In Australia, a number of the cases referred to above (see 4.1) provided that electronic documents can satisfy statutory requirements for a contract or a memorandum in writing, without relying on the electronic transactions legislation. *McGuren, Stuart v Hishon, Islamic Council* and *Kavia* all held that emails constituted writing in the context of the statutes considered. At *Torrac* held, obiter, the same for a telex. In England, *Golden Ocean, Pereira*, and to a lesser extent, *Green v Ireland*, are all authorities where statutory requirements for writing or a memorandum in writing were held to be

⁷⁵ Lazarus Estates v Beasley [1956] 1 All ER 341, 343-344; R v Brentford Justices, Ex parte Catlin [1975] QB 455, 462-463; Korber v Police [2002] SASC 441, [20]; Welsh v Gatchell [2009] 1 NZLR 241, [49]; Northcott v Davidson [2012] NZHC 163, [39]; Electronic Rentals Pty Ltd v Anderson (1971) 124 CLR 27, 42.

⁷⁶ See the discussion in World of Technologies (Aust) Pty Ltd v Tempo (Aust) Pty Ltd [2007] FCA 114, [92]-[96].

⁷⁷ Electronic Rentals Pty Ltd v Anderson (1971) 124 CLR 27, 42; Commonwealth v Rian Financial Services & Developments (1992) 36 FCR 101, 104.

⁷⁸ Dhillon v Minister for Immigration, Local Government & Ethnic Affairs (1989) 86 ALR 651, 653-654; cf Re Diptford Parish Lands [1934] Ch 151, 161; Bateman Television Ltd v Coleridge Finance Co Ltd [1969] NZLR 794, 80.

⁷⁹ Commonwealth v Rian Financial Services & Developments (1992) 36 FCR 101, 104. In private law documents, the more narrow expression "under his own hand" has been held to exclude delegation: Bray v Federal Commissioner of Taxation (1968) 117 CLR 349, 352; Robbins v Federal Commissioner of Taxation (1974) 129 CLR 332, 338-339.

⁸⁰ Electronic Rentals Pty Ltd v Anderson (1971) 124 CLR 27.

⁸¹ Electronic Rentals Pty Ltd v Anderson (1971) 124 CLR 27, 42.

⁸² Ex parte Durack (1915) 32 WN (NSW) 18.

⁸³ It is interesting to note that the WA District Court allowed a certificate bearing a facsimile signature as "under the hand" of the Deputy Commissioner of Taxation: see *Horner v Deputy Commissioner* [2003] WADC 60, [21].

⁸⁴ McGuren v Simpson [2004] NSWSC 35; Stuart v Hishon [2013] NSWSC 766; Islamic Council of South Australia Inc v Australian Federation of Islamic Councils Inc [2009] NSWSC 211; Kavia Holdings Pty Ltd v Suntrack Holdings Pty Ltd [2011] NSWSC 716.

⁸⁵ Torrac Investments Pty Ltd v Australian National Airlines Commission [1985] ANZ ConvR 82.

satisfied by electronic means.⁸⁶ The telex and facsimile cases referred to above (see 4.2) also are relevant.⁸⁷ In *Mackay Sugar v Quadrio*,⁸⁸ a contract for the sale of sugar cane was shown in a PowerPoint projection to a grower who then signed a printed last page. That was held to satisfy the requirement of a written contract under s 29 of the *Sugar Industry Act 1999* (Qld).

In reviewing the particular legislative requirements one should of course check the context and whether there is a statutory definition of "writing" applicable to the legislative provisions. For example, s 10 of the *Personal Property Securities Act 2009* (Cth) sets out an expansive definition of "writing" which is clearly satisfied by the electronic records of agreements in Platforms. In other statutes usually "writing" is defined by the relevant State or Commonwealth interpretation legislation. The definitions vary. Perhaps the narrowest definition is that contained in the *Interpretation Act 1987* (NSW): "Writing' includes printing, photography, photocopying, lithography, typewriting and any other mode of representing or reproducing words in visible form." That is virtually identical to the definition in Sch 1 of the *Interpretation Act 1978* (UK). *Golden Ocean* and the other English cases referred to above did not consider that language expressly.

This should cover documents created or stored on a Platform. The process by which a Platform receives, stores and then reproduces data representing writing and signatures and shows it on screen or on paper is another method of "reproducing words in visible form". A screen is visible. In Australia, similar definitions have been held to cover email, 90 computer codes, 91 and information stored on a computer. The High Court of Singapore interpreted a similar definition in the relevant interpretation legislation in Singapore to allow a visible representation on screen of an electronically created and stored document to satisfy legislation re-enacting the Statute of Frauds. 93

The UK Law Commission in 2001 concluded that if a document held or transmitted electronically could be read on screen or by other means, then it satisfied statutory requirements of writing, and fell within the definition of writing in the *Interpretation Act 1978* (UK). They recognised that there were contrary views, ⁹⁴ but it should be noted that was before the cases named above, and the Joint Working Party Practice Note. ⁹⁵ Their view applied whether or not the document is actually read. ⁹⁶ They said an email or website transaction is generally capable of satisfying a writing requirement. But the requirement in the *Interpretation Act* definition for "words in a visible form" meant that the transmission of data alone could not satisfy that definition unless the words can be in a visible form. ⁹⁷

Two articles by a group of authors published in 2003, before the bulk of the cases on electronic signing, concluded that electronic documents, as then understood, could satisfy Statute of Frauds-style

⁸⁶ Golden Ocean Group Ltd v Salgaocar Mining Industries PVT Ltd [2012] 1 WLR 3674; J Pereira Fernandes SA v Mehta [2006] 1 WLR 1543; Green (Liquidator of Still Construction Ltd v Ireland [2011] EWHC 1305 (Ch).

⁸⁷ Clipper Maritime v Shirlstar Container (The Anemone) [1987] 1 Lloyd's LR 546, 554; Re a Debtor (No 2021 of 1995) [1996] 2 All ER 345, 351; Good Challenger Navegante SA v Metalexportimport SA [2004] 1 Lloyd's Rep 67, [22].

⁸⁸ Mackay Sugar Ltd v Quadrio [2015] QCA 41.

⁸⁹ Acts Interpretation Act 1901 (Cth), s 2B; Interpretation Act 1987 (NSW), s 21(1); Interpretation of Legislation Act 1984 (Vic), s 38; Acts Interpretation Act 1954 (Qld), Sch 1; Interpretation Act 1984 (WA), s 5; Acts Interpretation Act 1915 (SA), s 4(1); Acts Interpretation Act 1931 (Tas), s 24(b); Legislation Act 2001 (ACT), Dictionary; Interpretation Act (NT), s 26.

⁹⁰ Lewis v Chief Executive Department of Justice & Community Safety & Sentence Administration Board (ACT) (2013) 280 FLR 118, [134]; [2013] ACTSC 198.

⁹¹ Computer Edge Pty Ltd v Apple Computer Inc (1986) 161 CLR 171, 181, 182.

⁹² Re Australian Federation of Air Pilots v Australian Airlines Ltd [1991] FCA 62, [19]-[20].

⁹³ SM Integrated Transware Pte Ltd v Shenker Singapore (Pte) Ltd [2005] 2 SLR 651, [79]-[80].

⁹⁴ UK Law Commission, n 41, 7-11.

⁹⁵ Referred to in n 41.

⁹⁶ UK Law Commission, n 41, 11 [3.21]-[3.22]

⁹⁷ UK Law Commission, n 41, 8 [3.8].

requirements for writing. 98 They cited US authorities on email signatures. 99 They suggested the requirement of writing is to satisfy a number of policy imperatives:

- the need for certainty within contractual relationships;
- the importance of the parties giving serious deliberation to a decision to enter a transaction concerning land;
- the need to memorialise the agreement for later reference; and
- the importance of authentication of the contract to inhibit the likelihood of fraud. 100

4.6 Conclusions on the Use of Platforms without the ETA

It is of course trite to observe that any requirement in a statute needs to be analysed in the context of that particular statute, and that global statements need to be treated with caution. Having said that, though, there is a clear recognition in case law that "writing" can exist in a non-tangible format, and that a person can "sign" such a writing by entering appropriate identifying details into a computer. I have not yet found a relevant Australian, New Zealand or English case to the contrary.

In the absence of any particular policy or interpretive quirks in particular legislation, documents executed through Platforms should qualify. They satisfy the usual policy requirements. There is a permanent record of the terms of the document, giving certainty. Signing in that way gives the requisite deliberation, authentication and assent, and is a permanent record of that assent, reducing the possibility of fraud. Of course fraud and forgery are a possibility with an electronic signature, but wet-ink signatures are by no means proof against them, and the use of marks and stamps and other generally accepted methods can be more fraught.¹⁰¹ It could in fact be argued that the record-keeping, email location and other functionality of Platforms can give some advantages over other methods in this respect (see 5.5(a) below for discussion).

It might be said that some of the Statute of Frauds cases involve strenuous efforts by the courts to prevent parties reneging on obligations, which might not be replicated in other contexts (see 4.3 above for discussion). But similar considerations would apply whenever a party seeks to deny being bound by a document to which it assented by arguing that it does not satisfy a requirement of signing or writing. In any event, in a Platform a party actively indicates its assent to a document by inserting its name. And that is a much clearer case than those cases that involved the apparent adoption of a letterhead or other pre-printed form prepared for other purposes. No "authenticated signature fiction" is necessary. And it is consistent with cases in a variety of contexts, including those involving electronic documents and signatures.

Cases on the creation and execution of documents by email¹⁰² are relevant to the use of Platforms. There seems no reason why they are not a direct analogue. An email and its attachments are only transmitted and stored electronically as a digital record. They can only be read on screen or as a print-out. Assent is signified by the insertion of a name in the email. Two other cases, *WS Tankship* and *Bassano v Toft*, ¹⁰³ discussed above (see 4.2), involve systems also analogous to Platforms.

⁹⁸ S Christensen, W Duncan and R Low, "The Requirements of Writing for Electronic Loan Contracts – the Queensland Experience Compared with Other Jurisdictions" (2003) 10(3) Murdoch University Electronic LJ; S Christensen and R Low, "Is an Electronic Document in Writing?" (2003) 77 ALJ 416.

⁹⁹ Christensen, Duncan and Low, n 98, 4. For further discussion of US authority, see Blount, n 42.

¹⁰⁰ Christensen, Duncan and Low, n 98, 3.

¹⁰¹ See the passage in Re a Debtor (No 2021 of 1995) [1996] 2 All ER 345, 351 (also set out in Loxton, n 12, Section 1).

¹⁰² SM Integrated Transware Pte Ltd v Shenker Singapore (Pte) Ltd [2005] 2 SLR 651; Golden Ocean Group Ltd v Salgaocar Mining Industries PVT Ltd [2012] 1 WLR 3674; Austral-Asia Freight Pty Ltd v Turner [2013] FCCA 298.

¹⁰³ WS Tankship II BV v Kwangju Bank Ltd [2011] EWHC 3103 (Comm); Bassano v Toft [2014] Bus LR D9; [2014] EWHC 377 (QB).

5. EFFECT OF THE ELECTRONIC TRANSACTIONS LEGISLATION

5.1 Electronic Transactions Legislation

In Australia, Platforms are often said¹⁰⁴ to rely on the applicable electronic transactions legislation in each jurisdiction (ETA).¹⁰⁵ References to section numbers below are to the *Electronic Transactions Act 1999* (Cth) (Commonwealth ETA). The object of the Commonwealth ETA is set out in s 3:

The object of this Act is to provide a regulatory framework that:

- (a) recognises the importance of the information economy to the future economic and social prosperity of Australia; and
- (b) facilitates the use of electronic transactions; and
- (c) promotes business and community confidence in the use of electronic transactions; and
- (d) enables business and the community to use electronic communications in their dealings with government.

It is generally facilitative. There are some provisions, like ss 14-15D inclusive, which do regulate all behaviour within their ambit, but the main relevant sections discussed in this article validate conforming behaviour rather than invalidate non-conforming behaviour (see 5.6(b) below for discussion).

Each of the ETAs contains the following provisions in virtually identical terms, as well as a further provision dealing with requirements for paper (referred to in Part B), ¹⁰⁶ which is relevant for deeds. There are exclusions discussed below (see 6).

(a) The No Invalidity Provision (s 8)

Section 8(1) of the Commonwealth ETA is the general provision validating electronic transactions: "For the purposes of a law of the Commonwealth, a transaction is not invalid because it took place wholly or partly by means of one or more electronic communications." "Transaction" is defined in s 5 to include:

- (a) any transaction in the nature of a contract, agreement or other arrangement; and
- (b) any statement, declaration, demand, notice or request, including an offer and the acceptance of an offer, that the parties are required to make or choose to make in connection with the formation or performance of a contract, agreement or other arrangement; and
- (c) any transaction of a non-commercial nature.

"Law of the Commonwealth" is defined to include "written or unwritten law". Section 15E of the Commonwealth Act applies to contracts as if the words "For the purposes of the law of the Commonwealth" were omitted. It is unclear why this is thought necessary. Section 8 is general, the next two provisions deal with specific requirements.

(b) The Signing Provision (s 10)

Section 10 provides that a legal requirement for a signature is met in relation to an "electronic communication" if the following conditions are satisfied:

- (a) a method is used to identify the person and to indicate the person's intention in respect of the information communicated ("Identification Requirement");
- (b) the method used was either:

¹⁰⁴ For example, DocuSign says it does so in its materials.

¹⁰⁵ That legislation comprises the *Electronic Transactions Act 1999* (Cth), together with *Electronic Transactions Act 2000* (NSW); *Electronic Transactions (Victoria) Act 2000* (Vic); *Electronic Transactions (Queensland) Act 2001* (Qld); *Electronic Transactions Act 2011* (WA); *Electronic Transactions Act 2000* (SA); *Electronic Transactions Act 2000* (Tas); *Electronic Transactions (Northern Territory) Act* (NT); *Electronic Transactions Act 2001* (ACT). There are also regulations in most jurisdictions.

¹⁰⁶ Loxton, n 12, Section 3.3(e).

¹⁰⁷ State and Territory equivalents are virtually identical, but there are significant wording differences with the NZ equivalent, *Electronic Transactions Act 2002* (NZ), s 8, which reads: "To avoid doubt, information is not denied legal effect solely because it is: (a) in electronic form or is in an electronic communication; (b) referred to in an electronic communication that is intended to give rise to that legal effect."

- (i) as reliable as appropriate for the purpose for which the electronic communication was generated or communicated, in the light of all the circumstances, including any relevant agreement; or
- (ii) proven in fact to have fulfilled the functions described in (i), by itself or together with further evidence ("Reliability Requirement");
- (c) the person to whom the signature is required to be given consents to that requirement being met by way of the use of the method mentioned in par (a) ("Consent Requirement").

"Electronic communication" is defined to include "a communication of information in the form of data, text or images by means of guided and/or unguided electromagnetic energy". "Information" is defined to mean information in the form of data, text, images or speech. The terms used are deliberately broad and non-specific.

(c) The Writing Provision (s 9)

Section 9 provides that where a person is required or permitted under a law of the Commonwealth to give "information" in writing, that is met if the person gives the information by means of an "electronic communication", if conditions are met. For dealings between commercial parties, the relevant conditions are two:

- (a) it was reasonable to expect that information will be readily accessible so as to be usable for a subsequent reference ("Accessibility Requirement"); and
- (b) the other party consents ("Consent Requirement").

5.2 Effect of the No Invalidity Provision (s 8)

The no invalidity provision offers significant protection. It was utilised in some of the cases listed below (see 5.3), ¹⁰⁸ and in other cases, ¹⁰⁹ including to validate a contract formed by exchange of emails. ¹¹⁰ And the scope is wide – unlike the signing and writing provisions there are no preconditions or qualifications to its application. There just needs to be a "transaction". But there are limitations, because the provision deals only with the "validity" of a "transaction".

- It does not deal with unenforceability. Some statutory requirements which replicate the Statute of Frauds only provide that a contract is unenforceable unless it, or a note of it, is in writing. Unwritten contracts may be valid, but unenforceable. This provision on its own may not save them, unless a very wide meaning is given to "validity".
- "Transaction" is widely defined to include "any transaction in the nature of a contract, agreement or other arrangement". The definition is broad and inclusive. But it is not absolutely clear that this covers all documents (discussed in Part B). 112
- In commercial life there are often transactions evidenced by deeds which do not need to be a deed to be valid. For example, some contracts for which there is valuable consideration are executed as deeds. Where such a "deed" is created electronically, the invalidity provision on its own may not be sufficient to preserve the effect as a deed, though it validates the transaction.

Clearly, the provision does not validate every transaction effected electronically despite any defect of any kind whatsoever. For example, it would not validate a contract without consideration. But how far does it go? Unfortunately there is little academic or judicial discussion on the subject. A narrow view would be that it merely records that transactions can be valid if done electronically. That would rob it of any effect. I suggest that the preferred view should be that transactions are validated where a requirement which would otherwise apply is directly contradicted, and impossible to fulfil, if the

¹⁰⁸ Getup Ltd v Electricity Commissioner [2010] FCA 69, [10]-[23]; Curtis v SingTel Optus Pty Ltd (2014) 225 FCR 458, [50]-[53]; Austral-Asia Freight Pty Ltd v Turner [2013] FCCA 298, [30].

¹⁰⁹ Finlayson and Migration Agents Registry Authority [2005] AATA 112, [19]; Amasya Enterprises Pty Ltd v Asia Developments (Aust) Pty Ltd [No 2] [2015] VSC 500, [122].

¹¹⁰ Ford v La Forrest [2002] 2 Qd R 44, [35].

¹¹¹ See eg, Conveyancing Act 1919 (NSW), s 54A; Instruments Act 1958 (Vic), s 126; Property Law Act 1974 (Qld), s 59; Law of Property Act 1936 (SA), s 26; Conveyancing and Law of Property Act 1884 (Tas), s 36; Law of Property Act (NT), s 62.

¹¹² See Loxton, n 12, Section 3.3(e)(ii).

transaction occurs electronically. For example, if an electronic transaction would be regarded as not being in writing, simply because it is electronic, then it would be validated by the no validity provision. This is consistent with the Queensland Court of Appeal decision in *Ford v La Forrest*. 113

5.3 Effect of the Signing Provision (s 10)

There is limited relevant guidance in the statutory materials. Australian cases which have discussed it include the following. 114

In *Claremont 24-7 v Invox*, ¹¹⁵ the Court held that an agreement for lease evidenced by email was in writing and had been signed as required by s 34 of the *Property Law Act 1969* (WA). The parties agreed terms which were then to be put into the lessor's preferred format. The lessor sent an email attaching the agreed terms to the lessee confirming they were acceptable. The court stated that it satisfied the Identification, Reliability and Consent Requirements under the WA ETA.

Getup v Electoral Commissioner¹¹⁶ concerned an application for enrolment under the Electoral Act 1918 (Cth) via an online platform. The form was electronically signed using a stylus or finger on a track pad. When printed, the signature was similar in appearance to a faxed signature (that is, slightly pixelated). The Commissioner rejected the application. He was not satisfied as to reliability of the application as it could not be used to check whether any subsequent signature of the applicant was genuine. Perram J stated that "the provision sets a standard which, in this instance, is to be ascertained and applied by the court", not the Commissioner. There was no basis for the Commissioner's rejection:

- there was no difference between the reliability of applications submitted via fax and email (which the Commissioner routinely accepted) and the online application in relation to appearance of the signature; and
- the potential for identifying fraud on the basis of the appearance of the signature was no different.

Adelaide City Corporation v Corneloup¹¹⁸ concerned whether the required certification of a proposed council bylaw was signed by the legal practitioner providing the certificate. The signatory's name had been inserted in the relevant form but there was no signature. The form had been emailed to the council by the legal practitioner. The High Court upheld the decision of the Full Court of the SA Supreme Court that the certificate was signed by virtue of the SA ETA. It had found that "the certificate was provided by an email in circumstances which allowed the identification of the legal practitioner and unequivocally showed that he subscribed to the view expressed in the certificate even though he did not sign it". ¹¹⁹

In *Harding v Brisbane City Council*¹²⁰ an online process for submission of objections to Council to developments required objectors to enter their name and address as well as details of another form of identification. When an objector entered his driver's licence number as his identification one of the digits was incorrect. The court rejected arguments that it failed the Reliability Requirement, saying that entering the driver's licence number was just one aspect of the signing process which did not have any significant effect.¹²¹ In *Morgan v Toowoomba Regional Council* electronic submissions were not accepted. *Harding* was distinguished on the basis that in that case the Council indicated its consent to

```
<sup>113</sup> Ford v La Forrest [2002] 2 Qd R 44, [35].
```

¹¹⁴I am indebted to Rebecca Smith for a number of these summaries.

¹¹⁵ Claremont 24-7 Pty Ltd v Invox Pty Ltd [No 2] [2015] WASC 220.

¹¹⁶ Getup Ltd v Electoral Commissioner [2010] FCA 869.

¹¹⁷ Getup Ltd v Electoral Commissioner [2010] FCA 869, [15].

 $^{^{118}\} Corporation$ of the City of Adelaide v Corneloup (2011) 110 SASR 334.

¹¹⁹ Corporation of the City of Adelaide v Corneloup (2011) 110 SASR 334, [29].

¹²⁰ Harding v Brisbane City Council [2008] QPEC 75.

¹²¹ Harding v Brisbane City Council [2008] QPEC 75, [10].

electronic submissions, and there had been no consent in this case.¹²² In *Faulks v Cameron*,¹²³ the Court held that a "separation agreement" which was evidenced by email correspondence was "signed" in accordance with s 9 of the NT ETA for the purposes of s 45(2) of the *De Facto Relationships Act* (NT)

In Stellard v North Queensland Fuel,¹²⁴ the parties exchanged emails relating to the sale of a service station. The defendant claimed that the email accepting the plaintiff's offer had not been signed as required by s 59 of the *Property Law Act 1974* (Qld). The entity accepting the offer was not identified in the email. Martin J held that:

- Compliance with the Identification Requirement can be established by reference to evidence other than the email itself. The various conversations between the parties, the offer email and the defendant's admission in pleadings as to the identity of the sender of the email were sufficient.
- The Consent Requirement was satisfied: "In circumstances where parties have engaged in negotiation by email and, in particular, where an offer is made by email, then it is open to the court to infer that consent has been given by conduct of the other party." 125

In *Russells v McCardel*, legislation required a lawyer to have a written cost agreement signed by the client. A client sent an email to his lawyers agreeing that he would sign the costs agreement submitted by the lawyers with certain amendments. This was held¹²⁶ to satisfy the Consent Requirement (consent by the lawyers could be inferred), and the Reliability Requirement, but not the Identification Requirement, as intention to be bound by the cost agreement was not demonstrated. In *Curtis v SingTel Optus*, ¹²⁷ the Full Court of the Federal Court decided that the ETA was of no assistance in determining whether attachments to an email bankruptcy notice complied with requirements in bankruptcy legislation for documents to be attached to the notice and each other. The court decided that the documents were sufficiently attached.

In Legal Services Board v Forster, ¹²⁸ a typed name in an email from a member of the Legal Services Board adopting a resolution agreeing to appoint a receiver was a sufficient signature. The decision of the remainder of the Board to proceed was taken to be consent. In Luxottica Retail v 136 Queen Street, ¹²⁹ a footer on an email in negotiations for renewal of a lease was a sufficient signature and satisfied the Identification, Reliability and Consent requirements of s 14 of the Queensland ETA. There are New Zealand cases on the equivalent provision. ¹³⁰

While the facts of the above cases vary considerably, they generally indicate that:

- courts have generally given a very broad interpretation of the ETAs to facilitate electronic signing;
- the Identification Requirement does not require the recipient of the electronic communication to have separately verified the identity of the signatory, only that the identity of the signatory and their intention in relation to the information communicated can be determined (which can be by referring to other evidence);
- the Consent Requirement is unlikely to require anything in addition to the relevant party's act of using the chosen electronic mechanism (whether email or a Platform) or engaging with the process; and

¹²² Morgan v Toowoomba Regional Council [No 2] [2011] QPEC 61, [3].

¹²³ Faulks v Cameron [2004] NTSC 6,

¹²⁴ Stellard Pty Ltd v North Queensland Fuel Pty Ltd [2015] QSC 119.

¹²⁵ Stellard Pty Ltd v North Queensland Fuel Pty Ltd [2015] QSC 119, [68], citing Golden Ocean Group Ltd v Salgaocar Mining Industries PVT Ltd [2011] 1 WLR 2575, and the appeal from that decision, Golden Ocean Group Ltd v Salgaocar Mining Industries PVT Ltd [2012] 1 WLR 3674.

¹²⁶ Russells v McCardel [2014] VSC 287, [57]-[62].

¹²⁷ Curtis v SingTel Optus Pty Ltd (2014) 225 FCR 428, [49], [51].

¹²⁸ Legal Services Board v Forster (2010) 29 VR 277, 289.

¹²⁹ Luxottica Retail Australia Pty Ltd v 136 Queen Street Pty Ltd [2011] QSC 162, [32].

¹³⁰ Welsh v Gatchell [2009] 1 NZLR 241; RD2 International Ltd v NDP 2010 Ltd [2013] NZHC 1892.

 the Reliability Requirement is objectively determined and can be satisfied easily, for example, by an email.

5.4 Effect of the Writing Provision (s 9)

There are surprisingly few Australian superior court decisions which expressly consider the writing provision. Those that have been decided tend to deal with the service of notices and the making of submissions rather than the entry into agreements or other formal legal documents. In a number of the cases on the Signing Provision listed above (see 5.3) relating to electronic documents, there was a requirement that the document be in writing, but presumably in those cases it must have been regarded as a given that the requirement was satisfied by the electronic document in question. The decisions which did expressly examine the writing provisions are as follows.

In *C&P Syndicate v Reddy*, ¹³¹ notice in writing could be given by email. In *Tugun Cobaki Alliance v Minister for Planning*, ¹³² "giving" a document electronically was held to include attaching it to an email and attaching a link to it in an email, but probably not putting the report on a website and notifying the person that it is there. In *Conveyor & General Engineering v Basetec Services*, ¹³³ an applicant tried to serve a respondent by an email link to a DropBox folder with a relevant electronic file. The file was held not to be served because it was not part of the electronic communication. In *Harding*, ¹³⁴ discussed above (see 5.3), the Court quoted the Queensland writing provision in deciding that an electronic submission satisfied signing and writing requirements, but did not discuss it further.

The only Australian case which expressly contemplated the writing provision in the context of an agreement was *Austral-Asia Freight v Turner*, ¹³⁵ a decision of the Federal Circuit Court. In New Zealand an emailed written confirmation of a guarantee was held to satisfy the relevant statutory requirements for writing. ¹³⁶

5.5 Compliance of Platforms with the ETA Writing and Signing Provisions

(a) Signing Provision (s 10 and Equivalents)

In an early article after the introduction of the ETA, Christensen, Duncan and Low queried whether executing contractual documents can be seen as giving "information" by an "electronic communication" for the purposes of the signing provision, that is, whether the provision would apply. But in a number of the subsequent cases referred to above (see 5.3) the provision was held to cover the entry into contractual and similar documents, though the particular point was not discussed. That would seem correct. The language is deliberately broad. A contract or other legal document created and stored electronically is a communication between the parties and between writer or signer and reader. It is entered through the system to be retrieved or available. It consists of data or text.

The signing provision should generally easily apply to documents signed through Platforms, except where exclusions apply. The procedures described above (see 3.2) would seem well able to satisfy the Identification, Consent and Reliability Requirements.

¹³¹ C&P Syndicate Pty Ltd v Reddy [2013] NSWSC 643, [110]-[111].

¹³² Tugun Cobaki Alliance Inc v Minister for Planning [2006] NSWLEC 396, [111].

¹³³ Conveyor & General Engineering Pty Ltd v Basetec Services Pty Ltd [2014] QSC 30, [36]-[37].

¹³⁴ Harding v Brisbane City Council [2008] QPEC 75, [10].

¹³⁵ Austral-Asia Freight Pty Ltd v Turner [2013] FCCA 298.

¹³⁶ CA Sanson v Parval Marketing Ltd [2008] NZHC 87, [39].

¹³⁷ Christensen, Duncan and Low, n 98.

¹³⁸ Faulks v Cameron [2004] NTSC 61, [63]-[64]; Claremont 24-7 Pty Ltd v Invox Pty Ltd [No 2] [2015] WASC 220, [82]; Stellard Pty Ltd v North Queensland Fuel Pty Ltd [2015] QSC 119, [62]-[69]; Austral-Asia Freight Pty Ltd v Turner [2013] FCCA 298, [30].

Identification is readily achieved by the use of the signer's name¹³⁹ and boosted by the other precautions in those procedures. Generally the signer's intention in signing the document would be apparent. If it is not, then the position would broadly be no different from the situation which would occur with a wet-ink signature applied in the same way.

Consent of parties signing through a Platform is built into the procedure (see 3.2(6) above). For the other parties, their participation in the signing process, and their acceptance of and reliance on the document (including by seeking to enforce it) should be sufficient consent under the principles adopted in the cases outlined above (see 5.3). 140

The cases listed above (see 4.1) would inform the Reliability Requirement and give comfort. A wide variety of signature methods is acceptable generally. If the courts accept contracts signed by email, why should they not accept documents signed in a different electronic manner? Emails are stored and signed electronically without many of the precautions built in to Platforms. Some of the cases listed above (see 5.3) give general comfort.¹⁴¹

It might be suggested that signatures through Platforms are not sufficiently reliable. A printed name or artificially generated signature may be seen as less reliable than a facsimile signature or a stylus or mouse. A signer's colleague may sit at the purported signer's computer or open their email box and insert the purported signer's name or a facsimile signature. A person with authority to insert a "signature" in one context may insert it in another context without authority. Reproductions of signatures, and printed names, may be less open to verification than a wet-ink hand signature.

But I suggest that would greatly overstate the issue.¹⁴³ It would be inconsistent with the cases referred to above, and would set a higher standard than adopted in those cases. The general law as to signatures has never had high standards of reliability. It has long been accepted that the addition of a mark, ¹⁴⁴ or the insertion of a name by a person at the direction of another, is a signature. ¹⁴⁵ Stamped facsimile signatures are acceptable and printed names have been accepted, ¹⁴⁶ as has the use of signing machines (despite allegations of unauthorised use). ¹⁴⁷ Signatures as so accepted lack the attribute of being verifiable in all circumstances. Under other methods, handwritten or other signatures can be faked, or the party receiving a document has no way of knowing whether the signature is genuine (see 4.2 above for discussion). ¹⁴⁸ In wholesale commerce, the practice has grown of executing documents by exchanging emailed copies of counterparts. Those counterparts can easily be signed with an electronic facsimile signature inserted directly into the pdf. That could be done by a secretary or colleague. It can also be said that the steps and precautions referred to above (see 3.2(4), (8), (10)) can

¹³⁹ The test is liberally applied, see Claremont 24-7 Pty Ltd v Invox Pty Ltd [No 2] [2015] WASC 220; Attorney General (SA) v Corporation of the City of Adelaide (2013) 249 CLR 1; Legal Services Board v Forster (2010) 29 VR 277; Luxottica Retail Australia Pty Ltd v 136 Queen Street Pty Ltd [2011] QSC 162.

¹⁴⁰ In particular, Claremont 24-7 Pty Ltd v Invox Pty Ltd [No 2] [2015] WASC 220; Luxottica Retail Australia Pty Ltd v 136 Queen Street Pty Ltd [2011] QSC 162; Russells v McCardel [2014] VSC 287; Stellard Pty Ltd v North Queensland Fuel Pty Ltd [2015] QSC 119.

¹⁴¹ Claremont 24-7 Pty Ltd v Invox Pty Ltd [No 2] [2015] WASC 220; Getup Ltd v Electoral Commissioner [2010] FCA 869; Luxottica Retail Australia Pty Ltd v 136 Queen Street Pty Ltd [2011] QSC 162; Russells v McCardel [2014] VSC 287.

¹⁴² As occurred in Williams Group Australia Pty Ltd v Crocker [2015] NSWSC 1907, [20] (affirmed Williams Group Australia Pty Ltd v Crocker [2016] NSWCA 265).

¹⁴³ See the excerpt from Re a Debtor (No 2021 of 1995) [1996] 2 All ER 345, 351 (Laddie J) quoted in Loxton, n 12, Section 1.

¹⁴⁴ Baker v Dening (1838) 8 A&E 94, 97-98. See also Morton v Copeland (1885) 16 CB 517, 535; R v Moore; Ex parte Myers [1884] 10 VLR 322, 324.

¹⁴⁵ Harrison v Elvin (1842) 3 QB 117, 119; Helsham v Langley (1841) 62 ER 842, 844.

¹⁴⁶ Lazarus Estates v Beasley [1956] QB 702, 710; R v Brentford Justices, Ex parte Catlin [1975] QB 455, 462-463; Korber v Police [2002] SASC 441, [20]; Welsh v Gatchell [2009] 1 NZLR 241, [49]; Northcott v Davidson [2012] NZHC 163, [39]. See also cases referred to in n 55.

¹⁴⁷ As occurred in Ramsay v Love [2015] EWHC 65 (Ch).

¹⁴⁸ Re a Debtor (No 2021 of 1995) [1996] 2 All ER 345, 351.

enhance reliability, potentially to a higher level than other remote mechanisms. In particular someone wanting to sign needs to have access to the email received by the signer.

That of course does not alter the need for commercial parties to make their own assessment of the risk of fraud or forgery, and the acceptability of that risk, as they would for any process.

References in the Signing Provision to a requirement for a signature are, I suggest, wide enough to cover requirements that a document be "under the hand" of a party. As discussed above (see 4.4), it has been regarded as synonymous with signing, and further, it has been held (obiter) to include signature by an impress stamp, ¹⁴⁹ and that may be seen as analogous to use of a Platform.

(b) Writing Provisions (s 9 and Equivalents)

Platforms appear readily able to satisfy the Accessibility and Consent Requirements. Consent is dealt with or inferred as part of the process, as discussed above. The Accessibility Requirement should be easily satisfied, though there appear to be no decisions of superior courts on the Requirement. The document remains available under the Platform. Were there any doubts, they can be resolved by a download.

(c) Limitations

Though Platforms are capable of satisfying the signing and writing provisions of the ETAs, and the no invalidity provisions may also assist, that is not the end of the matter:

- while the ETAs facilitate electronic execution of documents, they may not override other legal requirements or considerations as to the proper execution of documents;
- there are several exclusions from the signing, writing and other provisions of the ETAs (see below);
- parties still need to carry out customary procedures for verifying the authority of signatories etc, or statutory requirements to check their identity; and
- in particular cases there may be contrary specifications by the parties.

5.6 Exclusions From the ETA

(a) Source of the Exclusions

There are a number of exclusions from the operation of the ETA. First, ss 9(3) and 10(2) of the Commonwealth ETA (and their equivalents) exempt from the writing and signing provisions respectively the operation of other specific laws which make certain requirements as to electronic communications, data storage or information. Secondly, each of the ETAs or related regulations also includes a list of documents, and in some cases legislation, excluded from the operation of the relevant ETA. ¹⁵¹ For the Commonwealth, there is a long list of exempted legislation, which includes the *Corporations Act*. ¹⁵²

 $^{^{149}\,}Electronic$ Rentals Pty Ltd v Anderson (1971) 124 CLR 27, 42.

¹⁵⁰ A Victorian tribunal thought the Accessibility Requirement is satisfied if the notice is available to be read, even if it went to the recipient's junk mail folder (though there is a question as to whether accessibility also means the information should be easily understood): see *Brown Bros Cabinetworks Pty Ltd v Graham (Civil Claims)* [2012] VCAT 70, [27].

¹⁵¹ Electronic Transactions Act 1999 (Cth), ss 7A, 7B; Electronic Transactions Regulations 2000 (Cth), reg 4, Sch 1; Electronic Transactions Act 2012 (NSW), regs 4 – 7; Electronic Transactions (Victoria) Act 2000 (Vic), s 6A; Electronic Transactions (Victoria) Regulations 2010 (Vic), reg 6; Electronic Transactions (Queensland) Act 2001 (Qld), s 7A, Sch 1; Electronic Transactions Act 2011 (WA), s 7; Electronic Transactions Regulations 2012 (WA), regs 3, 4; Electronic Transactions Act 2000 (SA), s 6A; Electronic Transactions Regulations 2002 (SA), regs 3, 4; Electronic Transactions Act 2000 (Tas), s 4A; Electronic Transactions Regulations 2011 (Tas), regs 4, 5; Electronic Transactions (Northern Territory) Act (NT), s 6A; Electronic Transactions (Northern Territory) Regulations (NT), regs 2 – 4; Electronic Transactions Act 2001 (ACT), s 6A.

¹⁵² Commonwealth laws to which some or all of the *Electronic Transactions Act* does not apply are listed in the *Electronic Transactions Regulations*. In the current Regulations, listed at item 28 is the *Corporations Act 1989* (Cth) and at item 30 is the *Corporations Law. Corporations Act 2001* (Cth), s 1407 provides that those references are to be taken to include reference to the *Corporations Act*: see Loxton, n 12, Section 2 for discussion.

(b) Effect of the Exclusions

Excluding something from provisions of the ETA of course removes it from the protection of the ETA. But does it mean that a party cannot sign documents electronically where it would have been able to do so under general law? As we have seen, electronic signatures and documentation have been held to be effective without the benefit of the ETA (see 4.1, 4.2, 4.4 above).

Section 3, setting out the ETA's objects, makes clear that the legislation is facilitative. This is supported by Singapore authority on similar legislation. Divisions 1 and 2 of Pt 2 are facilitative rather than mandatory and provide a mechanism under which parties can satisfy legislative requirements electronically. They are there to allow transactions to be effected electronically which would not have been possible but for the ETA. Section 8 prevents transactions which otherwise would have been invalid, from being invalid. It does not say that transactions outside its compass are invalid, or that transactions that would have been valid are now invalid. Sections 9 and 10 provide that signing and writing requirements are taken to be satisfied in certain ways. They do not limit the other ways in which the requirements can be taken to be satisfied.

There is nothing in the ETA to indicate that it codifies the law with respect to electronic signing or transmission (beyond the mandatory provisions referred to above).

Nor should it be taken as meaning that electronic signatures and documents cannot be used in situations covered by exempted legislation. Even if the ETA did codify the law, and it were the case that, within its ambit, the ETA does comprehensively deal with electronic communications, that does not mean that it has any effect outside of its ambit, in the areas exempted or excluded from its reach, or that it affects the interpretation of exempted legislation. Where legislation is "exempted" from the operation of ETA in circumstances where electronic dealings would have been acceptable under the legislation before the ETA, it would be a strange result if that meant that electronic dealings are no longer acceptable under that legislation. That would mean that the ETA changes the effect of legislation to which it does not apply. Exemption of an activity or law only withholds from it the benefits of the ETA. It does not further restrict it.

¹⁵³ SM Integrated Transware Pte Ltd v Shenker Singapore (Pte) Ltd [2005] 2 SLR 651, [75]-[76].