

Allens > < Linklaters

> Our firm, Allens <

› INTRODUCTION

Global leaders, global reach. 39 offices across 28 countries.

Allens is a leading international law firm with partners, lawyers and corporate services staff across Asia and Australia, and a global network spanning 39 offices and 28 countries.

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› We have built our reputation on the quality of our people and the strength of our client relationships

We work with many of the world's leading organisations – including 55 of the world's top 100 companies and more than 75 of Australia's top 100 companies.

We offer our clients access to leading lawyers and resources in Australia, Asia and around the world.

Our clients recognise us for our commerciality, professionalism, integrity and technical expertise.

We are praised for our innovative approach to complex work and delivering market-leading solutions to clients.

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› We combine commercial insight with technical excellence across the following practice areas

› Allens Accelerate › Allens a+ (Alternative Legal Services) › Arbitration › Asia › Banking & Finance
› Capital Markets › China Group › Class Actions › Climate Change › Company Secretariat
› Competition Law › Construction & Major Projects › Data Governance, Data Services, Privacy & Cyber
› Disputes & Investigations › Employment & Safety › Energy › Environment & Planning
› Financial Services Regulation › Funds Management › Head Office & Governance › Insurance & Reinsurance
› Intellectual Property › International Business Obligations › Japan Group › Litigation & Dispute Resolution
› Mergers & Acquisitions › Patents & Trade Marks › Personal Property Securities › Private Equity
› Project Finance › Real Estate › Regulatory Investigations › Renewable Energy › Resources
› Restructuring & Insolvency › Superannuation › Tax › Technology & Outsourcing › Water

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› We make it our business to know your business

We operate in the following sectors:

- › Agribusiness › Banks & Financial Institutions › Funds › Government › Healthcare
- › Industrials › Infrastructure & Transport › Mining › Oil & Gas › Power & Utilities
- › Real Estate › Technology, Media & Telecommunications

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> We don't outsource our alternative services. Instead we have an in-house team of more than 70 specialists.



LAWLAB | ARROW |

Our specialists have a variety of disciplines and work together with our legal teams, and directly with our clients to design and deliver the most effective and efficient alternative services and solutions.

+ LawLab

Our in-house LawLab is a cross-functional group of technology experts. Their role is to continually test what is in the market, embrace cutting edge technology and work with developers to refine their application, and evolve our offering to clients to deliver the greatest value and service.

+ Arrow

The Arrow team delivers integrated and tailored technology and document review solutions for matters that involve the management and review of data. We have been using our Arrow offering to drive significant efficiencies and cost-savings for clients, and in the last 12 months they have reduced document review costs to clients by more than \$6 million across 21 litigation, regulatory and due diligence matters.

+ LPM

Our LPM team consists of qualified legal project management and business process improvement experts who regularly work with our lawyers and clients as consultants on our most complex matters, to help deliver efficient management solutions. The LPM team also works on developing strong project management frameworks for significant pitches and advises client teams on best practice in in-house legal project management.

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AGL

- sale of A\$1.1 billion PNG assets

Alinta

- acted for the security trustee and agent in the A\$2.8 billion Alinta Finance restructuring involving a debt-for-equity swap

APA Group

- advised on its US\$5 billion (approximately A\$6.05 billion) purchase of the Queensland Curtis LNG (QCLNG) pipeline from the BG Group.

Archer Capital

- the sale of MYOB to Bain Capital
- the acquisition of 100 per cent of Healthe Care Australia from CHAMP Ventures

Arrium (formerly OneSteel)

- US\$932 million strategic acquisition and A\$878 million capital raising

Australian Wheat Board

- shareholder class action, following UN Oil-for-Food Taskforce investigation

ANZ

- A\$8.5 billion Australia Pacific LNG project financing
- various aspects of the collapse of each of Opes Prime and Primebroker Securities

ANZ, Indonesia

- advised ANZ as mandated lead arranger, bookrunner and agent for a syndicate of nine banks on a landmark A\$600 million cross-border transaction involving Australian, English and Indonesian law

Bendigo and Adelaide Bank

- issues concerning the Great Southern collapse including investor class actions

Canada Pension Plan Investment Board

- A\$3.47 billion takeover of Intoll Group

Centro

- advised the senior lenders of Centro Properties Group on its work-out, restructure and aggregation of Centro Retail Group. This was one of Australia's largest-ever corporate restructurings and included a debt-for-equity swap transaction

Chevron Corporation

- 49 per cent interest acquisition in the PRC Chuandongbei gas project from PetroChina. China's largest onshore natural gas joint venture involving a foreign partner

China Investment Corporation

- US\$500 million investment in coal assets in Indonesia and Mongolia

CITIC Pacific Mining

- development of A\$7 billion magnetite iron ore mine and associated infrastructure – China's largest investment in an offshore iron ore project

ConocoPhillips

- the formation of its A\$9.6 billion LNG joint venture with Origin Energy

DUET Group

- advised on its A\$397 million fully underwritten, non-renounceable pro rata entitlement offer

ExxonMobil

- PNG's first LNG project worth US\$20 billion

Fitness First

- advised Oaktree and Marathon, alongside Linklaters, on the Australian aspects of the financial and operational restructuring of the Fitness First Group, a global health/fitness retail group

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Fosters

- takeover by SABMiller for A\$12.3 billion

FOXTEL

- financing, competition, tax and M&A aspects of the A\$2 billion acquisition of Austar

Frasers Property

- on its joint venture with Sekisui House to develop the A\$2 billion, 5.8 hectare Central Park site in NSW

Global Health Investment Fund

- advised on a US\$10 million program with Medicines Development, a not-for-profit biopharmaceutical company headquartered in Melbourne

Goodman-led consortium

- A\$1.4 billion acquisition of ING Industrial Fund

GPT Group

- advised on its A\$325 million capital raising and the redemption of its Exchangeable Securities from GIC

Hutchison

- merger with Vodafone, one of the largest mergers in the Australian telecommunications sector

Inpex

- advised INPEX Corporation and Total on the record US\$20 billion project financing for the US\$34 billion Ichthys LNG Project including project reorganisation and sell-downs
- development of the Masela LNG project in Indonesia – the world's first floating LNG plant, one of the largest oil and gas projects in Asia

Investa Properties Pty Limited

- A\$2.3 billion refinancing of its existing debt facilities with seven local and international lenders, which represents the largest property loan in Australia for the past five years and the second largest in the world since the global financial crisis

KDDI Corporation Sumitomo Corporation consortium

- Alliance partners Linklaters and Allens advised the KDDI Corporation Sumitomo Corporation consortium on its agreement with Myanmar Government agency Myanma Posts & Telecommunications to jointly develop and operate a fixed and mobile phone network in the Republic of the Union of Myanmar

Macquarie Bank

- in relation to the multi-billion dollar collapse of Storm Financial

NBN Co Limited

- A\$1 billion end-to-end fixed wireless procurement and managed services project

Newcrest

- A\$9.5 billion merger with Lihir Gold to create Asia's leading gold producer and the sale of its interests in the Cracow and Mt Rawdon gold mines

Nghi Son refinery project

- advising the project vehicle and Idemitsu Kosan, Kuwait Petroleum, Mitsui Chemicals and PetroVietnam (as the project Sponsors) on all aspects of the development, construction and project financing of the US\$9 billion Nghi Son refinery and petrochemical complex in Northern Vietnam

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Ontario Teachers' Pension Plan Board

- advised the OTPP and Hastings consortium on a binding offer to refinance the Sydney Desalination Plant for A\$2.3 billion

PT Jawa Power

- US\$1.5 billion financing of the Paiton II power project, Indonesia

Queensland Government

- A\$6.7 billion IPO of the QR National rail freight business, Australia's second-largest-ever IPO

Rio Tinto

- defence of BHP Billiton's £107 billion takeover offer – would have been the second-biggest takeover in global corporate history
- A\$6 billion Pilbara iron ore joint venture with BHP Billiton
- US\$15.2 billion capital raising – one of the largest ever capital raisings undertaken in Australia
- joint venture with Chinalco in Simandou iron ore project in Guinea (US\$1.35 billion for 47 per cent stake)
- negotiation with the Mongolian Government on the Oyu Tolgoi copper and gold project (value A\$6.7 billion)
- proposed US\$19.5 billion investment by Chinalco in assets held by Rio Tinto

Royal Dutch Shell

- joint A\$3.4 billion acquisition (with PetroChina) of coal seam gas company Arrow Energy

St.George Bank

- A\$67 billion merger with Westpac Banking Corporation – the biggest merger in Australian corporate history

Tabcorp

- A\$200 million offer of unsecured, subordinated notes, its demerger and A\$450 million capital raising

Victorian Desalination Plant

- acting for the winning consortium's bid for the A\$3.5 billion Victorian Desalination Plant project, Australia's largest desalination plant

Vung Ang II Thermal Power

- the establishment of a 1200MW thermal power plant in Vietnam

Wesfarmers

- A\$4.6 billion capital raising

WestConnex Delivery Authority

- advised on the first construction contract for the WestConnex road project, being the widening of Sydney's M4 motorway

Westpac

- A\$1 billion 2012 hybrid security, A\$2.5 billion institutional placement

Wiggins Island Coal Export Terminal

- advised the lenders on the financing of Queensland's first user-funded coal terminal (valued at almost A\$3 billion)

Wiri Prison PPP

- advised the financiers (Macquarie Capital; ANZ; Bank of New Zealand; and, BOS International) to the SecureFuture consortium on the NZ\$840 million Wiri Men's Prison Project, which is New Zealand's first major PPP

Woolworths Limited

- the establishment of property fund spin-off Shopping Centres Australasia Property Group, the largest IPO of 2012

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› Where our clients
need us to be

The Allens and Linklaters international alliance provides our clients with access to market-leading lawyers through a global network of 39 offices across 28 countries, including to emerging markets in Africa, Asia and South America.

The alignment of our complementary practices enables us to offer an integrated service to clients, with one point of contact, a unified team drawn from the best resources of each firm, and consistent quality advice and support.

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› Our focus on excellence and the needs of our clients has led to many accolades

Australian Law Firm of the Year
Chambers Asia-Pacific 2017

National Law Firm of the Year
International Financial Law Review Asia Awards 2017

Ranked as a Band One firm in 18 practice areas
Chambers Asia-Pacific 2017

Asia Pacific Law Firm of the Year
Infrastructure Investor Awards 2016

Best Financial Law Firm Australia
FinanceAsia 2016

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› Our community involvement is driven by our people

The Allens [Impact](#) publication reflects on the past year and the work of our committees. It promotes the organisations we support and the causes we champion – from human rights, asylum seekers and Reconciliation, to the environment and alleviating disadvantage.

We are proud of our people who work with great passion, energy and commitment for the benefit of the wider community.

Most importantly, we are proud of the community organisations and people with whom we are associated and hope you enjoy [reading their stories](#).



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› OUR COMMUNITY



In our community work, we focus on areas where we can have the most impact. In our **pro bono** legal work, we focus on advancing human rights, including of asylum seekers, the homeless and LGBTI people.

We also contribute to **reconciliation** between Aboriginal and Torres Strait Islanders and Australia's non-Indigenous peoples.

We are also committed to **sustainability** and best practice environmental management.

Through our **philanthropy** committees in each office, our people work hard to support and advocate for charities that work with the vulnerable in Australia, PNG and Vietnam.

United Nations Global Compact: first Australian organisation to become a signatory. You can see Allens' [United Nations Global Compact's Communication on Progress](#).

Reconciliation Action Plan: first major firm to commit to a RAP, to help close the gap between Indigenous and non-Indigenous Australians. [View the firm's 2015 RAP](#).

Footprint: We are the first Australian law firm to become certified carbon neutral.

The Employer of Choice for Gender Equality (EOCGE)

The EOCGE replaces the Equal Opportunity in the Workplace Agency's 'Employer of Choice for Women' citation, which Allens has received consecutively since 2005.

Jawun works with indigenous leaders to develop secondment programs between businesses. Allens staff have completed secondments with Jawun since 2011, working on key projects within indigenous businesses in Cape York, the Goulburn Murray region in Victoria, inner Sydney, North East Arnhem Land and West Kimberley.



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› Learn more about us –
our people, our services,
and our global network ‹

www.allens.com.au

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